

## How to identify a scam – signs of a scam

1. The principal refuses to show any due diligence
2. Insists on meeting in person
3. Does not have a public profile, media following
4. Does not have a lawyer
5. High Returns “Too good to be true”
6. Has lots of stories, but lacks documentation to back them up
7. Is not registered (this by itself isn't proof that it's a scam, but many legitimate fund managers and investment bankers ARE registered)
8. Uses words like “Arbitrage” and “Bank Guarantee” and “Insurance”
9. Explains the investment has “No Risk” (Any investment has risk, even Arbitrage has risk)
10. Is private, confidential person
11. Looking for in person referrals
12. Signs of time deadline / hurry
13. Operates from a dark jurisdiction i.e. Seychelles, Argentina, etc.
14. Uses big names “I got into this because of Bill Gates”